



MATTHEW C. BALLARD

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SHAREHOLDER

Mr. Ballard is a member of the firm's Litigation and First Amendment and Religious Organizations sections. He is involved in all aspects of litigation, alternative dispute resolution and appellate practice for various corporate and individual clients, including government contractors; information technology and bioscience companies; hospitals and clinics; skilled nursing facilities; and individual healthcare practitioners. He has obtained successful results for clients in mediations, in administrative proceedings, and in state and federal court cases and appeals.

Mr. Ballard defends practitioners against licensing actions by the Division of Occupational and Professional Licensing. He helps clients to comply with subpoenas and other records requests, and to implement best practices in electronic data preservation and discovery. He frequently represents physicians, psychologists, pharmacists and other practitioners in depositions, court appearances, licensing panel reviews and formal hearings. He assists healthcare organizations to protect against

fraud and abuse exposure, helping them avoid overpayment liability, improper referrals and patient inducements by complying with the Stark Law, Anti-Kickback Statute, and OIG Civil Monetary Penalties La. He appeals medical bill payment denials by government and commercial insurance carriers, represents healthcare creditors in bankruptcy proceedings, and negotiates solutions to patient billing disputes or resolves them through litigation.

EXPERIENCE

Mr. Ballard spent five years working in-house for Intermountain Healthcare, where he advised clinical programs, care providers and risk managers on preserving quality of care improvement privileges while addressing patient consent and liability issues. He also advised Revenue Cycle personnel on medical collections and payment, helping them protect against fraud and abuse exposure by ensuring appropriate billing and reimbursements. He appealed medical bill payment denials by government and commercial carriers; responded to payer audits; protected creditors' rights in bankruptcies; and litigated many kinds of collections disputes.

CLERKSHIP

Summer Associate, Kirton McConkie

Law Clerk, Utah Attorney General's Office

Law Clerk Missouri Attorney General's Office

EDUCATION

Washburn University School of Law Juris Doctor, with Dean's Honors, 2007

Certificate in Advocacy

Philip C. Pennington Law Scholarship

Top Paper, Legal Analysis, Research and Writing

Top Paper, Local Government Law

Region IX Champion, National Moot Court Competition

Best Respondent Brief & First Place Overall, Evan A. Evans Constitutional Law Moot Court Competition

Martin, Pringle, Oliver, Wallace & Bauer Award (earned for excellence in appellate advocacy)

John K. Kleinheksel Prize for Excellence in Oral Advocacy

Student Editor, Family Law Quarterly

Brigham Young University, BA, International Studies, Law & Diplomacy Emphasis, Minor in Latin American Studies

PRACTICE AREAS

ALTERNATIVE DISPUTE
RESOLUTION

APELLATE

COMMERCIAL
BANKRUPTCY AND
CREDITORS' RIGHTS

COMPLEX COMMERCIAL
LITIGATION

CORPORATE

FIRST AMENDMENT
AND RELIGIOUS
ORGANIZATIONS

LITIGATION

MEDICAL MALPRACTICE
DEFENSE

INDUSTRIES

HEALTHCARE

INSURANCE

NONPROFIT ORGANIZATIONS

LANGUAGES

PORTUGUESE

MATTHEW C. BALLARD

PUBLICATIONS & PRESENTATIONS

“Best Practices for Building An Effective and Compliant Revenue Cycle Organization,” American Association of Healthcare Administrative Management (AAHAM), Mountain West Chapter, June 10, 2016.

“How to Reduce Legal Liability Through Complete and Accurate Charting in Medical Records”, Utah Health Care Association’s 2019 Annual Fall Conventioin and Showcase, Mountain America Expo Center, September 19, 2019.

ADMISSIONS & AFFILIATIONS

Bar Admissions: Utah, 2007

Other Admissions: United States District Court for the District of Utah

United States Court of Appeals for the Tenth Circuit

Affiliations: American Health Lawyers Association

Board Member, Joseph Smith Sr. and Lucy Mack Smith Family Association

Board Member, Hyrum Smith Family Association

Defense Research Institute

Health Law Section, Utah State Bar

J. Reuben Clark Law Society